

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

537-95 Chile, orange (TSV)

Range: Temporary Assortment Volume
Launch date: 2025-02-21
Deadline tender answer: 2024-08-08
Deadline tender sample: 2024-09-10
Style and taste profile: We are looking for a fresh and fruity orange wine.

Other:

Product requirements:

Price to consumer (SEK): Max 179
Country of origin: Chile
Type of product: Orange wine
Volume: 750 ml
Packaging: Glas bottle
Vintage: 2024
Available volume (liters): 3600 PCS
Grape composition (%): Min 50% moscatel
Storage method: N/A
Residual sugar (g/l): N/A
Designation of origin (as stated on packaging): Itata

EXW finished product: Up to 6,30 USD / PCS
EXW bulk: N/A

PnL

Gross margin SE buildup PCS		RSP 149 SEK			RSP 179 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	4,80	USD	64%	6,30	USD	66%
Logistics inbound	Overseas	0,28	USD	4%	0,28	USD	3%
Logistics SE		0,39	USD	5%	0,39	USD	4%
Marketing		0,53	USD	7%	0,67	USD	7%
Contributive margin		1,51	USD	20%	1,90	USD	20%
Price to Systembolaget		7,54	USD		9,51	USD	
Systembolaget margin		1,62	USD		1,91	USD	
Alk Tax + VAT		4,90	USD		5,47	USD	
RSP		14,06	USD		16,89	USD	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.