

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.

Please Use Reference Number and Company Name in Your Email Subject Line.

559-15 Italy, Friuli, sauvignon blanc, organic (B)

Distribution:	385 stores
Launch date:	2026-06-01
Deadline tender answer:	2025-12-11
Deadline tender sample:	2026-01-13
Style and taste profile:	We are looking for a dry, fresh and youthful aromatic white wine with hints of passion fruit, nettles and citrus.

Product requirements:

Price to consumer (SEK):	109
Country of origin:	Italy
EU product category:	Wine from EU with protected origin denomination
Type of product:	White wine
Volume:	750 ml
Packaging:	Lightweight bottle max 420 g
Vintage:	2025
Available volume (liters):	72 000
Type of closure:	Screw cap of Stelvin type
Grape composition:	100 % sauvignon blanc
Residual sugar (g/l):	Max 5
Designation of origin:	Friuli DOC

Other requirements:	The product must meet the existing criteria for organic wine according to current EU legislation. The producer must meet existing criteria for Equalitas, VIVA or SQNPI. Please observe that only one product per producer can be offered.
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EXW finished product:	Up to 3,00 EUR / PCS
EXW bulk:	N/A

PnL

Gross margin SE buildup PCS		RSP 109 SEK		
FOB oversea / FCA Europe	PCS / 750 ml	3,00	EUR	66%
Logistics inbound	Europa	0,22	EUR	5%
Logistics SE		0,63	EUR	14%
Marketing		0,23	EUR	5%
Contributive margin		0,45	EUR	10%
Price to Systembolaget		4,52	EUR	
Systembolaget margin		1,13	EUR	
Alk Tax + VAT		3,82	EUR	
RSP		9,48	EUR	

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.