

CALWINE

Contact us: tenders@calwine.se or your personal contact at Calwine.
Please Use Reference Number and Company Name in Your Email Subject Line.

407-1 Italy, Tuscany, blend, B-i-B, organic and sustainability certified (A)

Launch date: 2024-12-02
Deadline tender answer: 2024-05-19
Deadline tender sample: 2024-05-22
Style and taste profile: We are looking for a fruity and nuanced red wine with hints of toasted barrels, black currants, plums, coffee, chocolate and herbs.

Product requirements:

Price to consumer (SEK): Max 299
Country of origin: Italy
EU product category: Wine from EU with protected geographical denomination or wine from EU with protected origin denomination
Type of product: Red wine
Volume: 3 000 ml
Packaging: Bag-in-Box
Vintage: 2023
Available volume (liters): 288 000
Grape composition (%): Blend with maximum 50 % sangiovese. Other permitted grape varieties are cabernet sauvignon, cabernet franc, merlot and petit verdot.
Residual sugar (g/l): Max 5
Designation of origin: Any IGP or DOC in Tuscany
Method of aging: The wine must have been aged in oak barrels for minimum 4 months.
Other requirements: The product must meet existing criteria for organic wine according to current EU legislation. The controlling body and that the product is organically certified must be clearly stated on the packaging. The producer must fulfill current criterias for Equalitas, SQNPI or VIVA. The controlling body and the fact that the producer is certified by Equalitas, SQNPI or VIVA must be clearly stated on the label/packageing.

EXW finished product: Up to 10,50 EUR / PCS

EXW bulk: N/A

PnL

Gross margin SE buildup PCS		RSP 259 SEK		RSP 299 SEK	
FOB oversea / FCA Europe	PCS / 1500 ml	8,58	EUR 73%	10,54	EUR 75%
Logistics inbound	Europa	0,33	EUR 3%	0,33	EUR 2%
Logistics SE		0,71	EUR 6%	0,71	EUR 5%
Marketing		0,59	EUR 5%	0,71	EUR 5%
Contributive margin		1,53	EUR 13%	1,84	EUR 13%
Price to Systembolaget		11,73	EUR	14,12	EUR
Systembolaget margin		2,19	EUR	2,54	EUR
Alk Tax + VAT		8,22	EUR	8,90	EUR
RSP		22,14	EUR	25,56	EUR

* All mentioned EXW prices are indicative. Prices may vary depending on the exchange rate and the quality of the product. Reserved against misprints.